RANKING

2016

# Choiseul 100 AFRICA

**Economic Leaders for Tomorrow** 

**PARTNERS** 

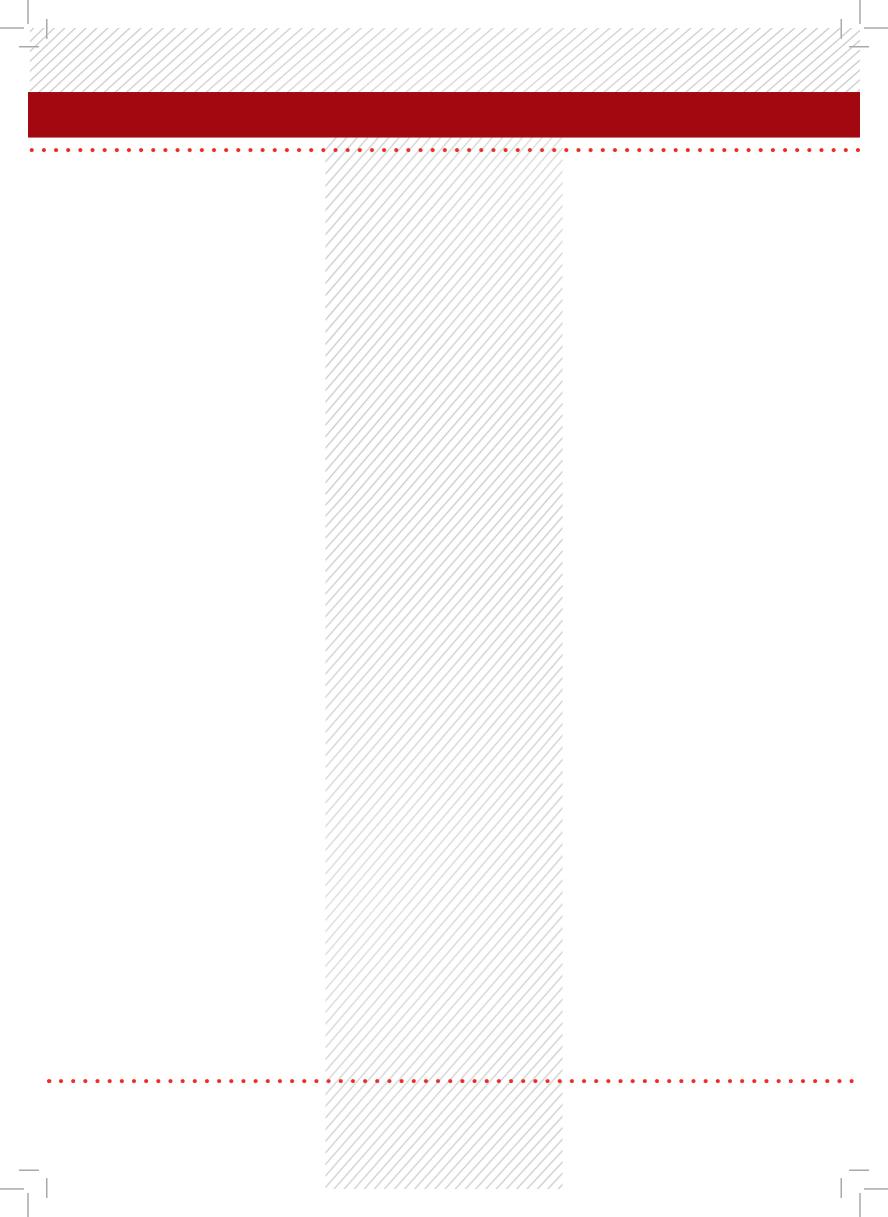












Dr. Pascal Lorot
President, Institut Choiseul



A frica remains today at the core of the global economic stakes. In spite of the conjuncture slowing down a little in 2016, the prospects are still very optimistic thanks to a great potential for growth and development. It was not so long ago that Africa almost solely relied on its raw materials, but now activity is diversifying at a fast pace, propelled by the growing interior demand of a middle class on the rise. International investors are very aware of this fact and the international financial community is drawn closer and closer to the continent. And this is good news.

French economist Jean Bodin said in the 16th century that "the only wealth is people". And it is true that the dynamics taking place today in Africa are amplified by an entire generation of young, well trained and open to the world leaders. Free from the constricts of the past, they innovate, create, develop and shape the continent into an unquestionable central spot on the global economic scene.

These are the men and women that the *Choiseul 100 Africa* wishes to honour.

A unique ranking of the African economic leaders of 40 years old and below, and a witness to the excellence of this new generation, *Choiseul 100 Africa* is also a unique tool to connect the continent's economic leaders, wherever they come from. Thanks to the frequent meetings that gather them in Africa or Europe, they can constitute as a club and a network, playing their part in creating a shared vision of the continent's future.

Choiseul 100 Africa is now in its third year, and is reaching maturity. Its ambition is to better structure this wonderful network, that finds its roots in the continent and keeps growing with each edition. This year, it implements a new alumni system to keep those who had to leave the ranking because of the age limit associated with all the events and meetings that we will keep on organising.

I have no doubt that many possibilities will ensue and that they will participate in the growth and development of this ever changing continent.

# Summary

Presentation	,
Ranking	)
Partners34	ŀ
Analysis	ŀ
Contacts	0

# **PRESENTATION**



**Economic Leaders for Tomorrow** 

## Presentation

### The philosophy behind the study

The Choiseul 100 Africa is an annual study independently carried out by the Institut Choiseul. It identifies and ranks the young African leaders of 40 years old and below, who will play a major role in the continent's economic development in the near future.

The Choiseul 100 Africa is a result of a work conducted over several months: the Institut Choiseul contacted many experts and specialists on the continent to achieve this ambitious and unique study which draws up an inventory of the African economic forces.

### Methodology of the study

### ■ A three-phase project

Preparation work Production of the study Publication and diffusion

Winter 2015 Autumn 2016

### ■ Performance of the study

The Choiseul 100 Africa study was independently carried out by the Institut Choiseul between Summer 2015 and Summer 2016 and was based on three main steps:

- defining the methodology and objectives,
- searching and selecting new profiles,
- validating and preparing the final ranking highlighting the 100 most promising young African business leaders.

### **■** Eligibility conditions

Only profiles that met specific conditions have been selected:

- being a citizen of one of the 54 African states,
- being 40 years old or below on the 1st of January 2015,
- being an active contributor to the economic development of Africa.

### ■ The selection criteria

To rank the selected profiles, several weighted criteria were taken into account such as: image and reputation, background and skills, power and function, influence and networks, and potential and leadership.

The total score obtained in the different categories of criteria determines the position of each laureate in the final ranking. Profiles with less than 10 % in any of the categories are eliminated.

The first 100 are ranked from the 1st to the 100th place. In the global study, available on the Institut Choiseul website (www.choiseul.info), a second list includes the profiles ranked between the 101st and the 200th place.

As the study was stopped on the 30th of June 2016, career developments after this date have not been considered.

First Name NAME	Age	NATIONALITY F188	E)
Current position Company / Institution	Academic backgro     Last position hel		/

### **Thanks**

In the context of the realization of the Choiseul 100 Africa, the Institut Choiseul was supported by corporate partners that we want to thank here: Yves Rocher, Chargeurs, Roland Berger and Louvre EDF. Their support and their trust were essential in the realization of our works, in the publication and distribution of this study.









# RANKING

# Choiseul 100 AFRICA

**Economic Leaders for Tomorrow** 

## RANKING

Mohammed DEWII Tanzania Chief Executive Officer • Georgetown University MeTL • MeTL (since 1999) Mehdi TAZI Morocco Chief Executive Officer • Télécom ParisTech, INSEAD • General Secretary, Saham Finances (2013-14) SAHAM ASSURANCE MOROCCO **Busisa MOYO** ZIMBABWE • University of South Africa, University of Navarre Chief Executive Officer Chief Executive Officer. United Refineries Moyo Africa Financial Advisory (2008-11) Zukie SIYOTULA SOUTH AFRICA Chief Executive Officer University of the Witwatersrand, Harvard Business School **Т**неве Сарітац Board member, AWCA Investment Holdings (2012-13) Igho SANOMI **NIGERIA** Chief Executive Officer • University of Jos TALEVERAS • Executive Director, Sarian Oil (2000-01) Sahbi OTHMANI Algeria General Manager • ESC Tunis, EDHEC Nice • Sales Manager, NCA-Rouiba (2001-10) NCA-Rouiba Sébastien KADIO-MOROKRO 35 **IVORY COAST** Chief Executive Officer • University of Paris Petro Ivoire • Deputy Chief Executive Officer, Petro Ivoire (2008-10) Peter NJONJO 39 KENYA President • Strathmore College, USIU • General Manager, Coca-Cola Kenya (2009-11) COCA-COLA WEST AFRICA Pascal HOUANGNI-AMBOUROUE **GABON** • University of Abertay Dundee, IDRAC Business School General Manager Central Market and Development Manager, Bourse des valeurs mobilières d'Afrique centrale BVMAC (2007-12) **Minoush ABDEL-MEGUID** EGYPT • American University in Cairo, Wharton, Harvard Univer Chief Executive Officer • Advisor to the Chairman, Union Capital Inc. Egyptian Capital Market Authority (2005-07)

Michael King'ori MACHARIA 40 Kenya Chief Executive Officer • Strathmore University • Sales & Marketing Manager, Comtech Systems (1998-2000) SEVEN SEAS TECHNOLOGIES **Basil EL BAZ** EGYPT • Harvard University Chief Executive Officer • Chief Executive Officer, CARBON HOLDINGS Egyptian Basic Industries Company (1998-2012) Jean-Louis MENANN-KOUAME Ivory Coast General Manager • ENCG Agadir, ESSEC **BICI Ivory Coast** • Deputy Head, BICI Guinea (2012-14) Abayomi AWOBOKUN Nigeria General Manager • University of Ibadan, University of Surrey Oando Downstream • General Manager, Oando Marketing (2011-12) Safia HACHICHA **TUNISIA** General Manager • George Washington University, University of John Hopkins SWICORP TUNISIA • Executive Officer, Finance Ministry of Tunisia (2011-12) Ermias ESHETU Ethiopia • UMIST, Manchester Business School General Manager • Marketing & Corporate Services Director, ETHIOPIA COMMODITY EXCHANGE Zemen Bank (2009-15) Adrien DIOUF 40 SENEGAL General Manager • University of Paris, McGill University • Head of Treasury Services, AfreximBank (2013) AGENCE UMOA TITRE Anabela CHAMBUCA Mozambique • University of Coimbra Chief Executive Officer • Deputy General Manager, National Budget Directorate, Ministry of Finance of Mozambique (2010-12) Mozambique stock exchange Jean-Paul MELAGA 39 Cameroon General Manager • IEP Lyon, ESCP Europe Whitestone Finance • Head of Africa, Bank of Tokyo-Mitsubishi (2008-15) **Bridgette GASA** SOUTH AFRICA • University of Port Elizabeth, University of KwaZulu-Natal Chief Executive Officer • Development Board, THE ELILOX GROUP Coaga Development Corporation (2005-08)

Stella KILONZO Head of Financial Markets Division • Catholic University of Eastern Africa, Loyola University • Non-executive Director of the Board, United Capital Plc (2013) **BAD Badr ALIOUA** 35 Morocco Head of Private Banking • Polytechnique Paris, Ponts ParisTech • Business Analyst, Attijariwafa Capital Markets (2006-08) Attijariwafa Bank Denis-Christel SASSOU-NGUESSO REPUBLIC OF CONGO Chief Executive Officer • Général Leclerc Military School **SNPC DISTRIBUTION** • General Administrator, Cotrade (2005-09) Ashish THAKKAR Uganda 🕒 Chief Executive Officer • Autodidact MARA GROUP • Mara Group (since 1996) Joshua OIGARA KENYA Chief Executive Officer • University of Nairobi, Edith Cowan University KENYA COMMERCIAL BANK • Chief Financial Officer, Kenya Commercial Bank (2011-13) Alassane DOUMBIA 39 **IVORY COAST** Vice-President • ISC Paris **SIFCA** • Projects and Finance Director, SIFCA (2008-13) Viviane BAKAYOKO **DRC** • University of Nantes General Manager • West & Central Africa sales Head, Citibank CIV (2012-13) CITIBANK RDC Justin STANFORD SOUTH AFRICA 33 General Manager Autodidact 4DI GROUP • 4Di Group (since 2001) 39 **Bony DASHACO** CAMEROON Chief Executive Officer • London School of Business and Finance, University of Ibadan Acmar Media Group • Acmar Media Group (since 2002) Walid LOUKIL Tunisia 40 Deputy General Manager • ISG Tunis, ISCAE Tunis **GROUPE LOUKIL** • Manager, MIS Informatique (1997-2002)

**Moulay ABBAS** Mauritania Chief Executive Officer • University of Nouakchott **BMCI** • Chairman, Mauritanian Football Federation (2003-07) Henok TEFERRA Етніоріа • University of Nice, University of Paris General Manager • Director of Corporate Strategy & Government Affairs, ASKY AIRLINES Ethiopian Airlines (2010-12) Saad SEFRIOUI Morocco Deputy Chief Executive Officer • University of Paris, HEC Montreal Addoha • Operations Manager, Addoha (2011) **Miguel CARNEIRO** Angola Chief Executive Officer • Embry-Riddle Aeronautic University, IESE Baia de Luanda • Partnership Director, Baia de Luanda (2009-14) **Ismael KONE IVORY COAST** General Manager • University of Toulouse, ESG AFRICA SOURCING • Business Manager, Bridge Bank Group Ivory Coast (2005-07) Majid IRAQUI 38 Morocco General Manager • University of Michigan Taqa • General Manager Taqa Morocco (2007-16) Ken NJOROGE 40 KENYA Chief Executive Officer • Strathmore University • Chief Executive Officer, 3mice (1999-2003) CELLULANT Ada OSAKWE **NIGERIA** Chief Executive Officer • University of Hull, University of Warwick, Northwestern AFROLAY VENTURES • Advisor, Ministry of Agriculture of Nigeria (2012-15) **Manuel Osa NSUE NSUA EQUATORIAL GUINEA** 40 Chief Executive Officer • University of the Balearic Islands, Pompeu Fabra University • General Manager, Banco Santander (2007-12) NATIONAL BANK OF EQUATORIAL GUINEA Anta Babacar NGOM BATHILY SENEGAL • York University, University of Paris, Sciences Po Paris General Manager • Strategy & Development Director, SEDIMA Group (2013-14) SEDIMA GROUP

		Youssef CHRAIBI	39 Morocco (*
41		Chief Executive Officer OUTSOURCIA	HEC Paris     Senior Consultant, Umanis Consulting (2002-03)
42		Cyril ACHCAR  General Manager  GIE ACHCAR MALI INDUSTRIES	• ESC Rouen • Deputy Chief Executive Officer, GIE AMI (2001-04)
43		Rotimi WILLIAMS  Chief Executive Officer  KEREKSUK	• University of Aberdeen, School of Oriental and African Studies • Co-founder, Structured Trade and Commodity Finance
44	E	Sami MAINICH  General Deputy for the Maghreb  Dow Chemical	• EMBA, ECPM Strasbourg • Deputy General Manager, Brenntag Algérie (2006-11)
45		Sherife ABDELMESSIH Chief Executive Officer Future Energy Corporation	• MIT • Future Energy Corporation (since 2009)
46		Elsie KANZA  Head of the African Desk  WORLD ECONOMIC FORUM	<ul> <li>40 TANZANIA</li> <li>Williams College, University of Strathclyde, USIU</li> <li>Counselor to economic affairs, Presidency of the Republic of Tanzania (2006-11)</li> </ul>
47		Ladi DELANO  General Manager  BAKRIE DELANO AFRICA	<ul> <li>Autodidact</li> <li>Chief Executive Officer, Solidarnosc Asia (2004-11)</li> </ul>
48		Lamia TAZI General Manager SOTHEMA	<ul> <li>University of Liège</li> <li>Director attached to the Chairman Office, Sothema (1997-2000)</li> </ul>
49		Tony SMITH  Chief Executive Officer  LIMITLESS CORPORATION	<ul> <li>University of Seattle</li> <li>Project Manager, Microsoft (2009-11)</li> </ul>
50		Hadeel IBRAHIM  General Manager  Mo Ibrahim Foundation	<ul> <li>University of Bristol</li> <li>Mo Ibrahim Foundation (since 2006)</li> </ul>

**Ingrid ETOKE** CAMEROON General Manager for Central Africa • University of Lille **GSK** • General Manager Cameroun, Sandoz (2010-14) Samir KAROUM Algeria Vice-President Systems & Infrastructures • ESTP Paris ALSTOM MIDDLE EAST, AFRICA & CENTRAL ASIA Chairman, ALSTOM Algeria (2011-13) **Danson MUCHEMI** KENYA • Université of Kenyatta Chief Executive Officer • General Manager, Yilmaz Company Limited (2006-09) **Ј**АМВОРАУ Vérone MANKOU REPUBLIC OF CONGO Autodidact Chief Executive Officer • Advisor, Ministry of Posts and Telecommunications, VMK Republic of Congo (2009-12) Luca NEGHESTI 38 Tanzania Chief Executive Officer • University of South Carolina JEFAG LOGISTICS TANZANIA • General Manager, Omni Trade Group (2003-05) **Monica KALONDO** Namibia President • University of Namibia • General Manager, Stimulus Private Equity (2005-15) **EBANK Mohamed YACOUBI** Morocco • Centrale Lyon, University of Penn State, HEC Montréal General Manager for Africa • General Manager Luxury Department, Palmeraie Développement (2011-14) Palmeraie Développement **Zandre CAMPOS 36** ans ANGOLA • University of Lusiada Chief Executive Officer • Chief Executive Officer, Nazaki Oil & Gas Angola Capital Investments **Tiaan BAZUIN** 37 Namibia Chief Executive Officer • North-West University Namibian Stock Exchange • Listings Manager, Namibian Stock Exchange (2011-13) Lamia MERZOUKI Morocco • ESSEC Business School, Harvard University Deputy General Manager • Strategy and organisation manager, **CFCA** 

Akwa Group (2004-09)

# RANKING

	Seif El Din THABET	36 Едүрт
51	General Manager	American University in Cairo
E	Juhayna	HR Manager, Juhayna (depuis 2006)
	Ipeleng MKHARI	40 South Africa
52	Chief Executive Officer	<ul><li>University of KwaZulu-Natal, Wits Business School</li><li>Investissements Director,</li></ul>
E	Motseng Investment Holding	Motseng Investment Holding (2006-08)
	Alfred OMBUDO K'OMBUI	OO   36 Kenya
3	Senior Economist	University of Nairobi, USIU
X	EAST AFRICA TRADE HUB	Coordinator EAC Market, World Bank (2009-15)
	Ralph OLAYE	39 Benin
4	Programming & Budget Director	• Centrale, MIT, HEC Paris
	African Development Bank	Head of delivery and performance,     African Development Bank (2013-15)
	Ivanilson MACHADO	35 Angola
5	General Manager	University of Lisbon, INSEAD
E	Pumangol Industrial	Deputy General Manager, Pumangol Industrial (2012-14)
	Chinwe AJENE-SAGNA	38 Nigeria (
6	West Africa Director	Dartmouth College, Harvard
	JONES LANG LASALLE	Head of French International desk,     Jones Lang LaSalle (2006-14)
1	Adnane OUSSIDHOUM	39 Algeria
7	General Manager	• HEM, IAE Toulouse
	Avendis Group	• General Manager Algeria, P&G (2011-13)
	Tara FELA-DUROTOYE	38 Nigeria
Q	Chief Executive Officer	University of Lagos
	House of Tara International	House of Tara International (since 1999)
	Rachid KETTANI	34 Morocco
0	Chief Financial Officer	Centrale Paris
	Attijariwafa Bank	Strategy & Development Director, AWB (2008-11)
	Amira ELMISSIRY	33 ZIMBABWE
70	Special Advisor to the President	Cardiff University, University of London
	1	• Senior Legal Counsel - Private sector & microfinance operations,

Sami MHIRI Tunisia Chief Executive Officer • University of Tunis Sunshine Group • Sunshine Group (since 2002) Edha NAHDI 38 Tanzania General Manager Autodidact **AMSONS GROUP** • Transportations Manager, Amsons Group (2006-??) **Marouane AMEZIANE** Morocco Strategy and Development Manager • Mines ParisTech, Oxford University Chief of staff, OCP SA (2012-14) Ori OKOLLOH KENYA • University of Pittsburg, Harvard University Director of Investments • Strategy Director for Sub-Saharan Africa, Omidyar Network Google (2011-13) Gaelle BITEGHE GABON • Central University College Chief Executive Officer • Transactions Manager, Ecobank (2010-12) **ECOBANK GABON Cindy HESS** 40 SOUTH AFRICA Chief Financial Officer • University of Cape Town, University of Western Cape PIONEER FOODS • Financial Director, Sea Harvest (2007-14) Razia KHAN Botswana Head of Economics for Africa • London School of Economics • Analyst, Standard Chartered Bank (2006-08) STANDARD CHARTERED BANK 38 ALGERIA Sami AGLI General Manager • CESI, University of Algiers GROUPE AGLI • General Manager, TAAMIR EL DJAZAIR (2005-15) Moremi MARWA Tanzania Chief Executive Officer • University of Dar Es Salaam DAR ES SALAAM STOCK EXCHANGE • Chief Executive Officer, Tanzania Securities (2010-13) Ndidi NWUNELI 40 Nigeria General Manager • Wharton, Harvard University LEAP AFRICA • General Manager, FATE Nigeria (2000-02)

16

Fred SWANIKER Chief Executive Officer • Stanford University AFRICAN LEADERSHIP ACADEMY • Consultant, McKinsey & Company (2001-05) Tonjé BAKANG CAMEROON Chief Executive Officer • Autodidact • Project Manager, Europacorp (2013) AFROSTREAM Ivory Coast Ange DIAGOU General Manager • ESG UQAM, ETS **NSIA TECHNOLOGIES**  Deputy General Manager, NSIA Technologies (2012-15) **Bethlehem TILAHUN ALEMU** Етніоріа Chief Executive Officer • University of Addis Ababa, Harvard University BOSTEX PLC • Bostex PLC (since 2004) **Tehut TESFAYE SIDELIL** Етніоріа Chief Executive Officer • University of Addis-Abeba, Cambridge University Етніоріа СІС • Project Manager, Ethiopia Commodity Exchange Alan KNOTT-CRAIG Jr. SOUTH AFRICA Chief Executive Officer • Nelson Mandela Metropolitan University PROJECT ISIZWE • Chief Executive Officer, WOA (2010-12) Sanele KHUMALO Swaziland • University of Swaziland, Gordon Institute of Business Science Deputy General Manager · Development Manager, SWAZILAND BEVERAGES LIMITED Castle Lager Africa SABMiller Africa (2010-12) Nayé Anna BATHILY 40 SENEGAL • University of Maryland, Harvard University Head of Global Parliamentary Relations • International affairs Specialist, World Bank (2004-12) World Bank Vinny LINGHAM 36 SOUTH AFRICA General Manager • University of Cape Town, Damelin College **GYFT** • Chief Executive Officer, Yola Inc. (2007-11) Palesa MPHUNYETSANE 40 **Lesotho** Chief Executive Officer • University of Witwatersrand, University of the Free State M-Pesa Lesotho • Sales and marketing Manager, Standard Lesotho Bank (2004-12)

Fatoumata BA SENEGAL General Manager • University of Toulouse, Toulouse Business School Jumia Nigéria • Chief Executive Officer, Jumia Côte d'Ivoire (2013-15) Patricia GIESKES VERINGA • Mercuri Goldman Institute Chief Executive Officer • Program Manager, IOM UN (2004-06) THE JOB FACTORY Rami Aboul NAGA **EGYPT** Deputy General Manager • American University in Cairo, Cass Business School CENTRAL BANK OF EGYPT • Head of reserves, Central Bank of Egypt (2005-16) Kamil OLUFOWOBI Nigeria • New Jersey Institute of Technology Director of Acceptance Development • Head of Retail Products & Sales Nigeria, MASTERCARD WEST AFRICA United Bank of Africa (2009-11) Souad BELKHEIR **EGYPT** Deputy General Manager • Institut national de la Planification et de la Statistique • Project Manager, Cosider Group (2004-10) Cosider Group Leticia N'CHO TRAORE **IVORY COAST** • IUT Angers, INTEC Nantes, MDE Business School Abidjan General Manager • Deputy General Manager, Côte Ouest (2011-12) Côte Ouest Rishaad CURRIMJEE 38 **MAURITIUS** Development Manager • CFA Institute, INSEAD CURRIMJEE GROUP • General Manager, CIDP Biotech India (2010-15) Sarah ASAFO-AGYEI **GHANA** 36 Director Africa  $\bullet \ University \ of \ KwaZulu-Natal, \ University \ of \ Witwaters rand$ Société Générale Private Banking • Director, Bank of Singapore (2013-14) **Eric KARININGUFU** 39 RWANDA Chief Executive Officer • National University of Rwanda 3E Power • System architect, Africa O3B Networks (2010-12) Juliana ROTICH 37 KENYA Director • University of Missouri BRCK INC • Chief Executive Officer, Ushahidi (2011-15)

# Choiseul 200 AFRICA

**Economic Leaders for Tomorrow** 







Samuel ALEMAYEHU	32	Етніоріа 🗱
Chief Executive Officer  CAMBRIDGE INDUSTRIE	• Stanford	. AAS::/2000, 12)
CAMBRIDGE INDUSTRIE	Chief Executive Officer	r, 4Afri(2008-12)

Hassan EL SHABAWISHI	36	Egypt 💹
Chief Executive Officer  Axa Egypt	Richmond University, IE B     Business Development I     Latin American Region	Director for Mediterranean and

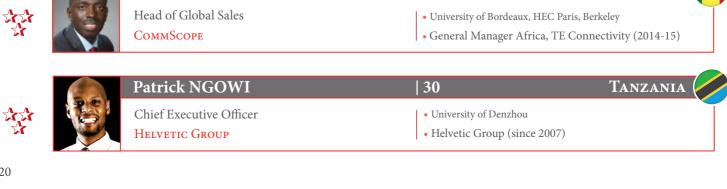
	Abasiama IDARESIT	36	Nigeria
196	Chief Executive Officer	Manchester Business School, London School of Economics	
	WILD FUSION	• Head of Africa, Wild	Fusion (2008-14)

	Diane KARUSISI	39	Rwanda 🛑
	Chief Executive Officer	University of Fribourg	
	Bank of Kigali	• Head of Strategy, Bank of k	Kigali (2012-16)

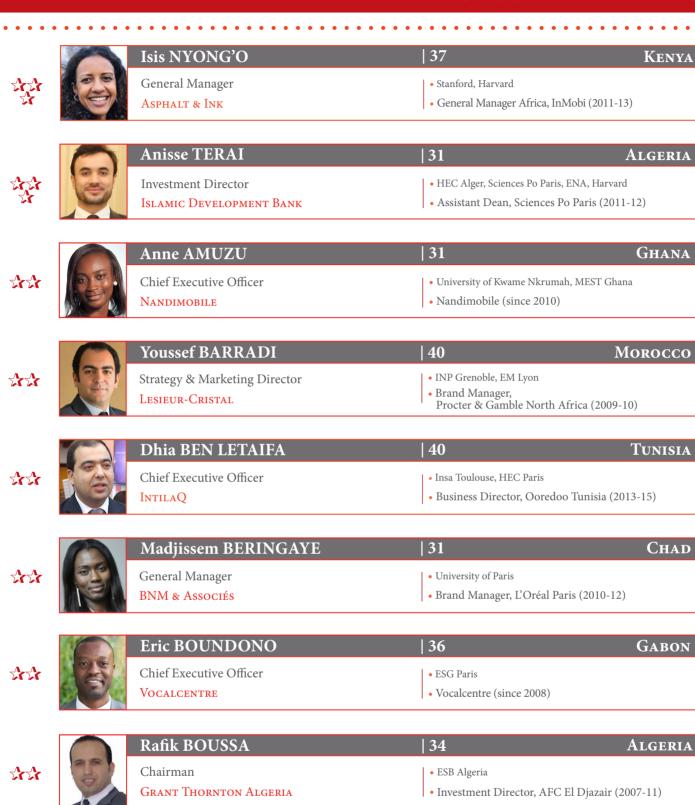


		Yannick MBIYA NGANDU	31	DRC
22	N POP	Regional Director	University of Louvain, Laval University	
众		Trust Merchant Bank	Branch Coordinator, Trust Merchant I	Bank (2010-11)

	Pape NDAW	38	Senegal (*
\$\$ \$	Head of Global Sales COMMSCOPE	University of Bordeaux, H     General Manager Afric	EC Paris, Berkeley a, TE Connectivity (2014-15)



KENYA



**Christian BWAKIRA** General Manager

Visa Mauritius

40

35

Burundi 🕟

MALI

**CHAD** 

• Mercer University, California State University • Development Manager, Visa (2012-13)



Daouda COULIBALY Chief Executive Officer **TRAINIS** 

• University of Paris

• Trainis (since 2008)

		Halima Aliko DANGOTE	36	Nigeria (
क्षेत्र	( A	Sales & Marketing Director SUBLIME GROUP	American Intercontinental Universi     Analyst, KPMG (2006-08)	ty, Webster Business School
क्रेक		Ben Cheick HAIDARA  Managing Director	39 I	BURKINA FASO aris
ии		Airtel Burkina Faso	Managing Director, Etisalat Ben	in (2011-14)
		Peter Marrah KAMARA	40	Sierra Leone
क्रेक्क		Chief Executive Officer THE CREDIT RECOVERY AGENCY	Cambridge College     Financial Controller, NPCU/IFA	AD Sierra Leone (2010-13)
		Ahmed KHALIL	34	Едүрт
क्षेत्र		Chief Executive Officer RAYA VENTURES INVESTMENTS	American University in Cairo, Harv     Business Development Manager	
		Yasmina KHAMIS	34 ans	EGYPT
क्रेक्रे		Marketing & Sales Director ORIENTAL WEAVERS	Pratt Institute NYC, University of N     Oriental Weavers (since 2008)	orth Carolina
		Yassir LAMRANI	39	Morocco (*
क्रेक्र		General Manager  CASANET SA	Sciences Po Paris     Media Department Director, Ca	sanet (2006-13)
		Mpumi MADISA	36 S	OUTH AFRICA
**		Business Development Director BIDVEST SOUTH AFRICA	University of the Witwatersrand     Sales & Marketing Director, Bio	lvest Prestige (2008-13)
		Denis MAKORI	36	Kenya 💢
क्षेत्र		Chief Executive Officer Onfon Media	Moi University     Chief Executive Officer, Comso	ft Technologies (2003-07)
		Swaady MARTIN	38	Ivory Coast
क्रेक्ट		General Manager Yswara	HEC Lausanne, HEC Paris, London     Marketing & Strategy Director,	
		Themba MOSAI	40 S	OUTH AFRICA
**		Head of development  GROUP FIVE	<ul><li> University of Wits, University of Ste</li><li> Managing Director, Group Five</li></ul>	

	Velile NHLAPO	36 South Africa
	Chief Executive Officer	University of Johannesburg
	Fraser Alexander	<ul> <li>General Manager Styldrift, Royal Bafokeng Platinum (2012-15)</li> </ul>
EMES	Ismael NZOUETOM	33 CAMEROON
7	Chief Executive Officer	• University of Bandjoun, Galilée Institute, CNAM Paris
No.	I-Dispo	Consultant, Microsoft France (2007-10)
	Percy RADITLADI	39 Botswana
	Chief Executive Officer	University of Cape Town
	Homec Investments	Chairman, Botswana National Sport Council (2012-13)
6	Kabir RUHEE	38 Mauritius
	Chief Executive Officer	University of Aix-Marseille, INSA Toulouse     Chief Eventury Officer
	Rogers Technologies	Chief Executive Officer, Enterprise Information Solution (2009-12)
	Hanneli RUPPERT	31 South Africa
6	Chief Executive Officer	University of Arts London
	Окарі	Okapi (since 2008)
	CEDDONEEDIN	
	Jannie SERFONTEIN	40 South Africa
	Chief Executive Officer EQSTRA HOLDINGS	<ul> <li>University of Pretoria</li> <li>Chief Financial Officer, Eqstra Holdings (2010-15)</li> </ul>
	EQSTRA HOLDINGS	• Chief Financial Officer, Eqsita froidings (2010-13)
M	Adam ABATE	38 ETHIOPIA
}	Managing Director	Brown University
	Apposit	Director of Information Technology, Kennedy School of Government (2001-07)
	Amrote ABDELLA	32 ETHIOPIA
	Regional Director	Brandeis University, Davidson College
	Microsoft's 4Afrika Initiative	Director, Venture Capital & Start-ups, Africa Initiatives Microsoft (2013-15)
	Rakeb ABEBE	32 Етніоріа
	Chief Executive Officer	
	GAWT International Business	<ul><li>George Washington University</li><li>GAWT International Business (since 2006)</li></ul>
Mr. note.	Myriam ADOTEVI	39 Benin
16	Chief Evecutive Officer	

• University of d'Abomey- Calavi

• Director Retail Banking, BGFI Bank Gabon (2012-13)

Chief Executive Officer

BGFI BANK BÉNIN

	H	Roger Philippe ADOU	39 Ivory Coast
☆		Managing Director Les Brasseries Ivoiriennes	HEC Paris     Director of Sales and Marketing,     Solibra - The Bottling Company CIV(2009-15)
		Rolake AKINKUGBE	36 Nigeria (
☆		Head Energy and Natural Resources FBN CAPITAL LIMITED	London School of Economics     Head, Energy, Oil and Gas Research, Ecobank (2011-14)
		Renaud ALLOGHO-AKOUE	38 GABON
☆	V.	Secretary General GROUPE OGAR	University of Nantes, University of Toulouse, HEC Paris     Project Manager, PwC (2007-10)
		Alisa AMUPOLO	33 Namibia
☆		Chief Executive Officer POWERCOM	University of Namibia, University of Leeds     Chief Executive Officer,     Mobile Telecommunications Limited (2013-16)
		Ally ANGULA	36 Namibia
☆		Managing Director LEAP INVESTMENTS	University of Namibia, University of KwaZulu-Natal     Partner, KPMG Namibia (2006-13)
		Paul ANSAH	38 GHANA *
☆		Director Africa  Marriott International	University of Maryland, University of Pennsylvannie     Development Director,     Marriott International (2007-09)
		Loic APLOGAN	36 Benin
☆		Business Development Director WESTERN UNION AFRICA	• University of Paris     • Senior Delivery Project Manager, Sopra Steria (2012-14)
		Omar ASSOWEH	40
☆		General Manager SIDH	University of Pau, University of Toulouse     Project Manager - Enterprises, BCIMR (2005-12)
		Stone ATWINE	33 UGANDA
☆		Chief Executive Officer REDCORE INITIATIVE	Mbarara University     General Manager, Payment Solutions Kenya (2011-13)
		Selestino BABUNGI	39 UGANDA
*		Chief Executive Officer  UMEME	University of Makerere     Chief Financial Officer, Umeme (2012-15)

	Ismael BARMOU	35 Niger
公	General Manager Société de Transformation Alimentaire	Montgomery College, ESG Paris     Project Manager, Verizon Wireless (2003-05)
	Hadiatou BARRY	39 Benin
<b>**</b> **	General Manager NSIA BANK	HEC Paris, ICN Business School     Head Wholesale and Retail Banking,     Union Bank Africa Group (2009-12)
	Mohamed Alami BERRADA	37 Morocco
公	General Manager YASMINE IMMOBILIER	ESSEC-Mannheim, Hertie School Berlin, Harvard     Deputy General Manager, CIB Group (2002-06)
	Philip BESIIMIRE	39 UGANDA
☆	Chief Executive Officer MTN South Sudan	University of Makerere     Market Manager, MTN Zambia (2012-13)
	Mohamadou CAMARA	39 MALI
৵	General Manager GROUPE IMPACT MEDIA	University of Paris, HEC Paris     Minister for the Digital Economy, Information and Communication, Government of Mali (2014-15)
	Joaquim CATINDA	40 Angola
৵	Chief Executive Officer  KIXICREDITO	Private University of Angola     Finance and accounting Manager,     Development Workshop (2002-08)
	Meryem CHAMI	39 Morocco
৵	Chief Executive Officer  ALTRAN MAROC	Télécom Bretagne, Ponts, MIT     Director of Strategic Planning, OCP (2013-14)
	Stephen CHEGE	39   Kenya
৵	Director Corporate Affairs  SAFARICOM	University of Nairobi     Head Vodafone Global Enterprise, Vodacom (2012-14)
	Issam CHLEUH	30 MALI
৵	Chief Executive Officer  AFRICA IMPACT GROUP	Suffolk University, University of Notre Dame     Country Director, Islamic Development Bank (2014-15)
	Emery D'ALVA	39 SAO TOME AND PRINCIPE
*	Business Development Director CS TELECOM	<ul><li>University of Saint-Etienne, IAE France</li><li>Marketing Manager, CS Telecom (2001-05)</li></ul>

# RANKING

		Akim DAOUDA	34	GABON
*		Chief Investment Officer	Skema, University of Westminster, University	of Concordia
		Fond Gabonais des Investissements Stratégiques	• Director of the Treasury, Petro Gabon (2)	013-15)
		Sangu DELLE	29	GHANA 🛨
*		Chief Executive Officer	• Harvard	
		Golden Palm Investment	• Golden Palm Investment (since 2008)	
		Sirandou DIAWARA	40	MALI
*		Chief Executive Officer	• ENSA Paris, Charenton Architect School	
		SO DA	• SO DA (since 2005)	
		Mohamed EL DAHSHAN	34	Egypt 💹
*	(96)	West Africa Chief Economist	• University of Cairo, Sciences Po Paris, Harva	rd
		African Development Bank	Middle East Project Manager, Harvard University Finance Lab Research	Initiative (2012-13)
				4.5
		Folahanmi FAGBULE	34	Nigeria (
*		Investments Director	• University of Lagos, Lagos Business School	
		Africa Finance Corporation	• Head, Origination, AFC (2011-14)	
		Cheikh FAYE	40	Senegal (*
*		Chief Executive Officer	• University of Drexel, Wharton School	
		Questar Holding	• Director, US Bank (1999-2004)	
		Geoffrey GANGLA	39	KENYA
*	(10)(0)	General Manager	• University of Strathmore, University of Kenya	atta
		Pamoja Capital	• Investment Director, Equity Investment Ba	nk (2009-10)
		Adama GOROU	35 Ivor	EY COAST
*		Chief Executive Officer	Polytechnique Abidjan	
		A+ coaching	Co-Director West Africa, Voxafrica (2012)	-13)
		Cédric HOMBOUHIRY	32	GABON
*		Managing Director	• University of Paris, EIGSI La Rochelle, EPF S	ceaux
		XLS Systems	• Director Middle East & Africa, XLS Syste	ems (2013-14)
		Steven KAPOLOMA	39	MALAWI (
¥		Director of Corporate Affairs	University of Malawi, University of Botswana	
		Malawi Revenue Authority	Public Affairs Manager, Malawi Revenue A	Authority (2006-12)

Thierry KIENTEGA	32	Burkina Faso
Head of new projects	• Chouaib Doukkali Univers	sity, Télécoms Rennes
CFAO	• Afromania (2010-15)	
Rose KINUTHIA	33	South Africa
Chief Executive Officer TransUnion Kenya	<ul><li>University of Strathmore, J</li><li>Pricing expert and Reta Office Lead , Chaise Bar</li></ul>	il Banking Project Management
Raphael KONAN	40	Ivory Coast
General Manager West Africa  DIAGEO	Université catholique de Le     Business Development D	ouvain, ESGI
Sofiane LAHMAR	38	Algeria
Investment Manager  Development Partners International	University of Paris, Brande     Co-Chief of Investment Kingdom Zephyr Africa	t,
Skhumbuzo MACOZOMA	39	South Africa
Chairman Airports Company South Africa	Université de Wits     Managing Director, Joha	annesburg Roads Agency (2010-15
Susan MASHIBE	40	Tanzania
Chief Executive Officer  VIA AVIATION	University of Michigan     VIA Aviation (since 200)	03)
Radhia MCHIRGUI	40	Tunisia
Chief Executive Officer 3E - Energy and Environment Engineering	• ENIT, University of Stuttga • 3E (since 2003)	nrt
Nuias MENDES BARBOSA DA SILVA	.  40	Cape Verde
Business Development Director  CAIXA ECONOMICA BANK CABO VERDE	University of Aveiro, Unive     General Manager, Wetre	•
Alpha MENGISTU	33	Етніоріа
General Manager Spirits  DIAGEO ETHIOPIA	University of Pennsylvania     Head of Strategy, Diage	
Simbarashe MHURIRO	32	Zimbabwe

	Lerato MOTSOENENG	39 South Africa
众	Regional Head  VODAFONE GLOBAL ENTERPRISE	<ul> <li>University of Rhodes, University of the Witwatersrand</li> <li>Business Development Director, Vodacom (2012-14)</li> </ul>
	VODIN ONE GEODIE ENTERNACE	* Buomess Bevelopment Breeton, * volucion (2012 11)
	Sylvain MUDIKONGO	34 DRC
$\Delta$	Investment Director VTB CAPITAL	<ul> <li>University of Louvain, Kings College, Institut Saint Louis</li> <li>Investment Director Africa, Morgan Stanley (2012-14)</li> </ul>
	Ken MWENDA GIKUNDA	40 Kenya
*	Chief Executive Officer	Queen's University, University of Victoria
	eMobilis	Business Development Manager, Barclays Bank Kenya (2008-11)
	Nersan NAIDOO	37 South Africa
*	Chief Executive Officer	University of KwaZulu-Natal, Oxford
	Sanlam Investments	Investment Director, Sanlam Investment (2002-13)
	Thierry N'DOUFOU	37 IVORY COAST
*	Chief Executive Officer	• CUP Abidjan, Telecom Academy
	QELASY	Chief Executive Officer,     Internationale Grands Travaux (2011-14)
	Clovis NGAGUEU	39 CAMEROON (*
*	General Manager	ESSEC, École nationale supérieure polytechnique de Yaoundé     Finance & Administration Manager Southern DRC,
	Schneider Electric Congo & RDC	Schneider Electric CMR (2008-11)
	Nino NJOPKOU	35 CAMEROON (*
☆	Chief Executive Officer	35 CAMEROON (*) • Centrale Paris
\$		35 CAMEROON
\$	Chief Executive Officer	35 CAMEROON (★  • Centrale Paris
☆	Chief Executive Officer KERAWA  Chika NWOBI Chief Executive Officer	35   CAMEROON
	Chief Executive Officer KERAWA Chika NWOBI	<ul> <li>Cameroon</li> <li>Centrale Paris</li> <li>Manager, Stance Partners (2008-12)</li> </ul> NIGERIA
	Chief Executive Officer KERAWA  Chika NWOBI Chief Executive Officer	35   CAMEROON
	Chief Executive Officer KERAWA  Chika NWOBI Chief Executive Officer L5LAB  Andrew NYAMVUMBA Chief Executive Officer	CAMEROON  Centrale Paris  Centrale Paris  Manager, Stance Partners (2008-12)  38  NIGERIA  ETSU, Tsinghua University, INSEAD  Director, Mtech Communication PLC (2008-14)  RWANDA  Tshwane University
☆	Chief Executive Officer KERAWA  Chika NWOBI Chief Executive Officer L5LAB  Andrew NYAMVUMBA	CAMEROON  • Centrale Paris • Manager, Stance Partners (2008-12)    38   Nigeria     • ETSU, Tsinghua University, INSEAD • Director, Mtech Communication PLC (2008-14)    32   RWANDA
☆	Chief Executive Officer KERAWA  Chika NWOBI Chief Executive Officer L5LAB  Andrew NYAMVUMBA Chief Executive Officer	CAMEROON  Centrale Paris  Centrale Paris  Manager, Stance Partners (2008-12)  38  NIGERIA  ETSU, Tsinghua University, INSEAD  Director, Mtech Communication PLC (2008-14)  RWANDA  Tshwane University
☆	Chief Executive Officer KERAWA  Chika NWOBI Chief Executive Officer L5LAB  Andrew NYAMVUMBA Chief Executive Officer NGALI HOLDINGS	CAMEROON  • Centrale Paris • Manager, Stance Partners (2008-12)    38   Nigeria     • ETSU, Tsinghua University, INSEAD • Director, Mtech Communication PLC (2008-14)    32   RWANDA     • Tshwane University • Investment Director, Afex (2008-10)

		Charles OJEI	38 Nigeria
$\Delta$		General Manager SAMSUNG ELECTRONICS WEST AFRICA	University of Lagos, Imperial College London     Service Sales Leader, General Electric (2010-12)
		Ny Rado RAFALIMANANA	39 MADAGASCAR
<b>☆</b>		Chief Executive Officer AXIUS HOLDING MADAGASCAR	Institut supérieur polytechnique de Madagascar, INSCAE     Chief Executive Officer, Sunix Agency (2003-13)
		Harinjaka RATOZAMANANA	37 MADAGASCAR
☆	9	Chief Executive Officer  HABAKA	University of Aix-Marseille     Web Consultant, Goto Madagascar (2011-12)
		Rachel SIBANDE	31 MALAWI
*		Chief Executive Officer  MHUB	University of Malawi, University of Mzuzu     Project Director,     Agribusiness Systems International (2014-15)
		Momarr Mass TAAL	30 GAMBIA
☆	19	Chief Executive Officer TROPINGO FOODS	Columbia International College, University of York     Tropingo Foods (since 2015)
		Silvestre TULUMBA KAPOSE	36 Angola
☆		Chief Executive Officer S. Tulumba Invest	Autodidact     General Manager, SEAA Ltd. (2009-10)
		Michael UGWU	34 Nigeria
☆		General Manager SONY MUSIC WEST AFRICA	University College London     General Manager, Iroking Ltd (2012-13)
		Danladi VERHEIJEN	39 Nigeria
$\Delta$		Chief Executive Officer VEROD CAPITAL MANAGEMENT	Calvin College, Harvard, Stanford     Corporate Finance Leader, Citibank Nigeria (2006-08)
		Anthony WEREMAKA	39 UGANDA 6
☆		General Manager M-KOPA SOLAR	University of Makerere     Head of Risk and Compliance Opportunity,     Bank Uganda Limited (2009-12)
		Maya ZOUGGAR	37 Algeria
☆		General Manager Algeria EMIRATES	EFTG Algeria     Commercial Manager Cambodia, Qatar Airways (2012-13)

# CLASSEMENT

# **A**LUMNI

# Choiseul 100 AFRICA

**Economic Leaders for Tomorrow** 

### ALUMNI

The Alumni Choiseul Africa aims to bring together African business leaders who have been laureates of one or several editions of Choiseul 100 Africa, who participated in the events dedicated organized by the Institut Choiseul, and above the age limit to be included in our ranking.

Throughout the year, the Alumni Choiseul Africa are associated with the various events organized in Africa and in Paris. With the 2016 laureates, the Alumni Choiseul Africa are a powerful and structured network across the African continent.





	Olivier AVOA	2014-2015 Laureate	Ivory Coast
	Chief Executive Officer	University of Abidjan, ESC Abidjan	
	Afrikap group	General Manager, Samsung Electro	onics Côte d'Ivoire (2013-15)

Sidy BANE	2015 Laureate	SENEGAL	*
General Manager Puma Energy Zambia	<ul><li> University of Paris, SKEMA Business Sc</li><li> General Manager, Puma Energy Namibi</li></ul>		

	Amine BERRADA-SOUNNI	2014-2015 Laureate	Morocco	*
00	Chief Executive Officer	• Duke		
	Aiguebelle	Chief Executive Officer, Fenagri (2)	2002-16)	

	Mohamed BRIDAA	2014-2015 Laureate TUNISIA	<b>©</b>
	General Manager	• Université de Tunis El-Manar	lacksquare
	Microsoft Tunisie	• Sales Manager, Microsoft Afrique du Nord (2008-11)	

	Houda CHAFIL	2014-2015 Laureate Morocco	**
	General Manager	Hassania TP, Ponts ParisTech	
	Maghreb Titrisation	• Directrice de la stratégie financière, CDG Développement (2007	'-11)

	Gabriel CURTIS	2014-2015 Laureate	GUINEA
	General Manager	McGill, Columbia	
	APIP-Guinée	• Risk & Capital Manager, BNY Mellon (2013-	14)

	Khanyi DHLOMO	2014-2015 Laureate	South Africa
	Chief Executive Officer	Université of the Witwatersrand, Harvard	
	Ndalo Média	Director France, South Africa To	Director France, South Africa Tourism (2003-07)



### Mokhlis EL-IDRISSI

### 2014-2015 Laureate

### Morocco



Investment Director MAROCINVEST

• ESIG Rabat, SupInfo Casablanca, HEC Montréal • Participations Director, BMCE Bank (2005-12)



### Hisham EL KHAZINDAR

### 2014-2015 Laureate

**EGYPT** 



• American University in Cairo, Harvard





### Ken ETETE

Chief Executive Officer

CENTURY GROUP

2014-2015 Laureate



• London School of Economics, Harvard

• Country Representative, Bluewater Offshore Nigeria (2000-01)



### Hassanein HIRIDJEE

Chairman

DTS-MOOV MADAGASCAR

2014-2015 Laureate

MADAGASCAR



• ESCP Europe

• Chief Executive Officer, First Immo (1999-2005)



### Carole KARIUKI

Chief Executive Officer

KENYA PRIVATE SECTOR ALLIANCE

2015 Laureate

 University of Nairobi, University of Bowling Green • Programm Manager, KEPSA (2005-09)



### Moatlhodi LEKAUKAU

Chief Executive Officer

STANDARD CHARTERED BANK BOTSWANA

2014-2015 Laureate

BOTSWANA



• University of Cap

• Head of Mergers & Acquisitions, Deloitte Afrique du Sud (2000-12)



### **Eric MBOMA**

Chief Executive Officer

STANDARD BANK GROUP RDC

2014-2015 Laureate



• IEMI, ESCP Europe, Harvard, Chicago Booth

• Polytechnique Alger, Polytechnique Paris

• Head of Finance, Safika Holdings (2009-12)

• Head of Africa Commercial Activities & Minerals Exploration, BHP Billiton Singapour (2010-12)

• General Manager, AXA Assurance Dommage (2009-11)



### **Adelane MECELLEM**

Chief Executive Officer AXA ASSURANCE ALGÉRIE 2014-2015 Laureate

Algeria





Babalwa NGONYAMA

SINAYO INVESTMENT HOLDINGS

2015 Laureate

SOUTH AFRICA



Chief Executive Officer • University of Transkei, University Bond

Chief Executive Officer

SOUTH AFRICA



### Nomkhita NQWENI

ABSA CAPITAL

2014-2015 Laureate

· University of Rhodes, University of Johannesburg General Manager, Alexander Forbes Financial Services Holdings (2008-10)



### Nuradin OSMAN

General Manager Middle East and Africa AGCO CORPORATION

2014-2015 Laureate

Somalia



University of Mogadiscio

• Assistant to the Chairman, AGCO Corporation (2007-12)

# **P**ARTNERS



**Economic Leaders for Tomorrow** 

# PARTNERS

#### The word from

#### Bris Rocher

Chief Executive Officer, Groupe Rocher



rwenael Saliou

#### Our ambition for Africa

frica is about to reshuffle its cards. Population growth across the continent will most likely have a major impact in the decades ahead.

In fact, Africa's population looks set to double between now and 2050. Furthermore, its middle classes want to acquire goods and are highly consumerism-orientated: growth has risen by an average of 5% over the last 10 years. The equivalent of the whole Indian subcontinent is in the process of emerging at the gates to Europe.

Nowadays, a number of factors mean that the economy is diversifying. In addition to the more traditional mining and farming sectors, which are very affected by phenomena such as predation and short-term management, sectors such as telecoms and finance are emerging, along with the processing industries. Above all, consumption and retail are driving development.

Africa's youth aspires first and foremost to reaping the benefits of globalisation and climbing the social ladder.

Well-trained and educated, they can now stand shoulder-to-shoulder with their European or

Asian counterparts. They are also keen, and quite legitimately, to be fully part of consumer and welfare society.

This is why Yves Rocher has decided to invest in the continent – so as to support African women who are preoccupied with their own well-being and the planet.

Founded in 1959 by Yves Rocher, the brand wants to make its mark and be a powerful player in this movement to transform the world.

The brand – dedicated to women's beauty – wants to focus on reproducing the living processes at work in plants in effective beauty products that – thanks to our botanical and scientific expertise – do not harm the environment.

I would like to pay tribute to the Choiseul Institute's initiative which – with this new ranking – is helping to foster the talent needed to support this movement, a movement that is incredible, both for Africa and for our planet as a whole. Finally, the importance of all the women who are represented in it should also be emphasised, since they are doubtless the best future that Africa can have.

## Michaël Fribourg

Chairman & Chief Executive Officer, Chargeurs



#### Partnering with Africa's talented young leaders

 $\mathbf{F}^{ ext{ounded in 1872, Chargeurs is a diversified}}$  group operating in high-tech industrial niches with a manufacturing and marketing presence in 34 countries on five continents. Today, we are the world's leading manufacturer of plastic films for surface protection, the world's second largest producer of technical substrates for the luxury, sportswear and apparel industries, the world's leading source of premium wool and a leading supplier of technical fabrics used in marketing and interior decorating. Our active support for the Choiseul 100 Africa program is perfectly aligned with our long heritage of looking over the horizon and embracing the future. By forming what has become the «Davos of Africa», Pascal Lorot, Chairman of the Institut Choiseul, has created a forum and talent pool for the young leaders who will build an Africa in which Chargeurs plans to broaden its operations and deploy its solutions in very high potential markets.

As a world-renowned listed company, Chargeurs has a pioneering presence in Africa, built on local partnerships and leaders, whose talent pool I intend to continuously deepen. The booming growth in the building and fashion industries in several leading African countries

could be supported and driven by the expertise and technologies developed and marketed worldwide by our businesses. We will enable this by working with the most talented and carefully selected leaders of tomorrow to build manufacturing and distribution partnerships. With the new global emphasis that I've given our Group, we are stepping up the pace of growth and planning, in the near future, to expand our current presence and create new operations in high-potential African regions. In 2016, for example, we chose the Hawassa industrial park in Ethiopia as the site for our new Fashion Technologies facility that will serve the emerging African brands and the world's leading fashion houses. The new facility enjoys considerable growth potential and we intend to reiterate this partnership process across the continent. In its exceptional diversity and commitment to progress, the entire region can be proud of the talented young leaders identified and nurtured by the Choiseul 100 Africa program.

The future you are building is in your hands. You can count on us today and far into the future; we are at your side to fulfill your new ambitions.

## Michel Jacob

Managing Partner Europe du Sud - Ouest et Afrique, Roland Berger



#### Roland Berger and Africa

A frica has emerged onto the global scene as a pole of global growth, supported by reforms, demography, and a specific entrepreneurial spirit. For these reasons, Africa attracts more and more decision-makers' attention.

Founded in 1967, Roland Berger Strategy Consultants, one of the leading global consultancy firms, and the only one of European origin, has been very active in Africa for several years. Based on its international experience, the firm now operates in more than 25 countries on the African continent. Its dedicated team to Africa and its two offices on the continent are composed of experts in many industries and fields.

Its strategy is now based on three pillars, meeting specific characteristics and challenges of the African continent.

Because many African countries are in desperate need of changing their business models and improving skills of their senior civil service, Roland Berger Strategy Consultants provides support to departmental strategies and State modernization solutions, as well as a support for large infrastructure projects: transition to a knowledge economy (education, training...), access to water, management of rural-urban migration, access to health coverage, are all crucial issues where tailored solutions must be proposed.

Because Africa's economic development is today based on a few key sectors, mature and highly internationalized such as energy, finance, consumer goods and telecommunications, Roland Berger helps companies in building their African strategy, especially to enable the skills transfer to the specificities of the African continent.

Finally, because the growth and development in Africa have strong distinctive features, Roland Berger disseminates its African expertise towards international institutions and to its clients.

The point of view of the firm on a sustainable growth path for the continent will be developed in one of the next editions of the ThinkAct Series by Roland Berger.

#### Valérie Levkov

Vice-Présidente Afrique & Moyen-Orient, EDF



#### Producing electricity by promoting your resources

ver 600 million Africans do not yet have access to electricity, the equivalent of half of the continent's inhabitants. Given that Africa currently generates only 2.3% of the planet's CO2 emissions, the challenge is how to develop electrification without sacrificing this advantage. EDF supports public initiatives to improve the development of electricity within the continent. Through a range of diverse solutions involving the use of hydro-electric, wind, solar, biomass, thermal and nuclear power, the Group favours the most efficient solutions that will produce the lowest levels of CO2 emissions.

We are particularly keen to help industrial companies to develop their business activity throughout Africa. We do this by proposing energy solutions that meet their needs, but also by seeking to build long-term partnerships with them.

# Strengthening your infrastructures to develop and improve electricity distribution in Africa

The numerous studies and projects that we have conducted have provided us with deep knowledge of African electricity installations. We help you to develop new lines, to reinforce safety and to improve the performance of your networks. We propose innovative solutions, with a particular emphasis on effectively integrating renewable solutions into your networks or automating your electricity supply systems.

The EDF Group also has substantial expertise in reducing commercial and technical losses (customer identification, accounting systems and billing recovery...).

# Assisting you in your projects and transmitting our expertise

Our skills, our values and our references facilitate the financing of projects with stakeholders at the very highest levels (the French Development Agency-AFD, the World Bank, investment bancks, investiment funds, etc)

In addition to our technical expertise, we can assist you in fields as varied as the regulation of the electricity sector, tariff structures and company organisation.

Because we are convinced that the success of our shared initiatives depends on the development of skills, we design training programmes specially adapted for you.

Over 500000 people have access to electricity thanks to EDF

# Supporting you in your efforts to boost development to give access to electricity to the largest possible number of people

As a responsible partner, we have been at your side to invest in sustainable development for over fifty years. We apply our experience to rural electrification projects that promote clean energy, through decentralized service and production companies set up in partnership with local entrepreneurs.

#### Saïd Ibrahimi

General Manager, Casablanca Finance City Authority



#### Roland Berger and Africa

A frica has emerged onto the global scene as a pole of global growth, supported by reforms, demography, and a specific entrepreneurial spirit. For these reasons, Africa attracts more and more decision-makers' attention.

Founded in 1967, Roland Berger Strategy Consultants, one of the leading global consultancy firms, and the only one of European origin, has been very active in Africa for several years. Based on its international experience, the firm now operates in more than 25 countries on the African continent. Its dedicated team to Africa and its two offices on the continent are composed of experts in many industries and fields.

Its strategy is now based on three pillars, meeting specific characteristics and challenges of the African continent.

Because many African countries are in desperate need of changing their business models and improving skills of their senior civil service, Roland Berger Strategy Consultants provides support to departmental strategies and State modernization solutions, as well as a support for large infrastructure projects: transition to a knowledge economy (education, training...), access to water, management of rural-urban migration, access to health coverage, are all crucial issues where tailored solutions must be proposed.

Because Africa's economic development is today based on a few key sectors, mature and highly internationalized such as energy, finance, consumer goods and telecommunications, Roland Berger helps companies in building their African strategy, especially to enable the skills transfer to the specificities of the African continent.

Finally, because the growth and development in Africa have strong distinctive features, Roland Berger disseminates its African expertise towards international institutions and to its clients.

The point of view of the firm on a sustainable growth path for the continent will be developed in one of the next editions of the ThinkAct Series by Roland Berger.

## <u>Partners</u>

The Yves Rocher Group is a cosmetics company founded in 1959 by Yves Rocher. Family group controlled by the family of founder for 96%, the group has nearly 16,000 employees and 220,000 franchisees (beauticians or delegates) that allow it to distribute more than 500



#### **YVES ROCHER**

million products per year worldwide. With its eight brands – Yves Rocher (preferred company of French since 2008), Petit Bateau, Stanhome, Dr Pierre Ricaud, Daniel Jouvance, Kiotis, ID Perfumes and Flormar – the Group achieved a turnover of 2.2 billion euros in 2013. International group active in the markets of cosmetics, textiles or even home maintenance products, Yves Rocher is present in more than 20 countries on five continents and has attracted more than 40 million women through the world (one in three women in France).

• • • • • • •

Chargeurs is a global manufacturing champion in niche markets, with leadership positions in temporary surface protection, garment interlinings, technical substrates and premium wool. Our growth dynamic is supported by a sustainable,



excellence model designed to deliver and industrial differentiation, based on the engaged management of our human capital, a robust, disciplined financial culture, operating excellence niche products services. and and Globalization has been part of Chargeurs' DNA since 1872, and today, our nearly 1,500 employees are locally meeting current and emerging customer needs in 34 countries around the world.



EDF group, a leader in the European energy market, is an integrated energy company active in all areas of the business: generation, transmission, distribution, energy supply and trading. Leader in low-carbon energy in the world, the Group

has developed a diversified generation mix based on nuclear power, hydropower, new renewable energies and thermal power. The Group is involved in supplying energy and services to approximately 37.6 million customers accounts, 27.8 million of which are in France. The Group generated consolidated sales of €75 billion in 2015, 47.2% of which were outside of France. EDF is listed on the Paris Stock Exchange



Berger Roland

Founded in 1967, Roland Berger Strategy Consultants is one of the leading firms in strategy and management consulting and the only European firm in this industry. Our firm advises Top Management and Boards of the large European and International

companies on subjects such as strategy, management, performance improvement and aims at providing innovating solutions, with a particular focus on concrete, measurable results. Our team of 2,400 employees spans over a network of 50 offices in 36 countries in the world, which allows us to support large international companies on key issues combining a local approach with an international vision.

# **A**NALYSIS

# Choiseul 100 AFRICA

**Economic Leaders for Tomorrow** 

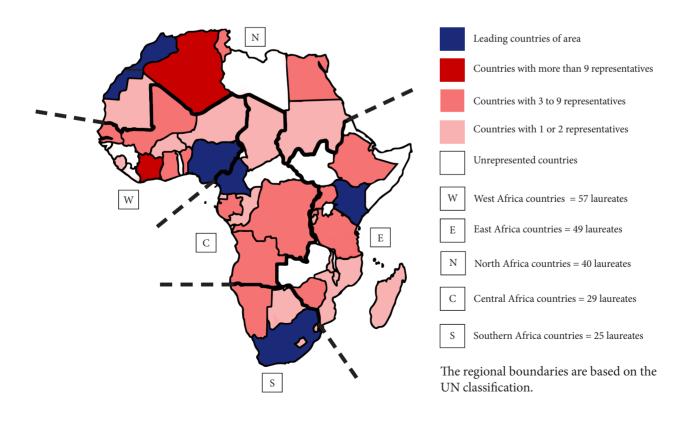
### ANALYSIS

The 2016 edition of this ranking has been deeply renewed thanks to the addition of 77 newcomers and accounts for 42 different nationalities. These results allow a better understanding of the evolution and the continent's main economic trends.

#### Dynamic regions

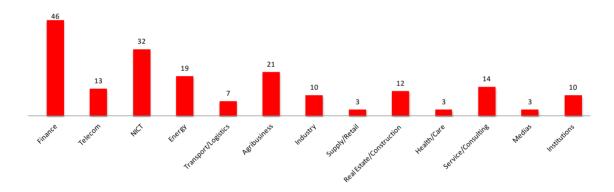
Today, three of the five greater regions are particularly represented. West Africa with a total of 57 laureates is carried by Nigeria, Ivory Coast, and Senegal performances. In East Africa (49 laureates) and in North Africa (40 laureates), it is respectively, Kenya, Tanzania and Ethiopia, as well as Morocco, Algeria and Egypt's that play the part of the driving force. Central Africa is more in the background (29 laureates), with Cameroon leading the way (8 laureates) and Southern Africa (25 laureates), carried by the 18 laureates from South Africa.

It is important to note the presence of two to three laureates each for Angola, Ghana, Tunisia, Gabon, Mali, DRC, or Uganda that are important economic actors in their own regions.



#### The new technologies are helping growth

The new up and coming sector attracting is the New Information and Communication Technologies (NICT). With 32 laureates, this sector is one of the best represented in the Choiseul 100 Africa 2016. Innovation has become one of the pillars of the African growth: it attracts a significant number of investors and fosters the emergence of new entrepreneurs' vocations in many fields. There are 76 entrepreneurs in the ranking this year, a 20% raise compared to the previous issue.



#### Changing sectors

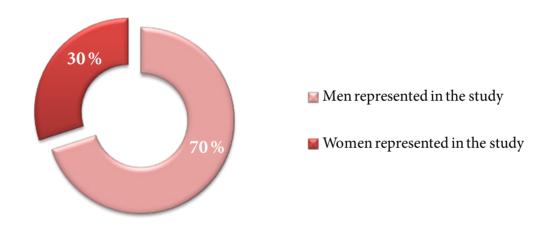
Just like last year, the finance sector has the most laureates, in spite of a slight drop: 49 to 46. The food industry is on the rise, with 21 laureates and is drawing a lot of attention along with the 19 laureates from the energy sector. Construction, services and telecommunications are still strong sectors that improve each day in the benefit of all actors in all territories.

The regional, continental and international institutions that aim at structuring this everchanging continent are represented, once again, by many laureates. They embody the necessary renewal of a leadership that has been looking for marks and models.

# ANALYSIS

#### Women at the forefront

The World Economic Forum estimates that it is in Africa one can find the most female entrepreneurs. Choiseul 100 Africa seems to agree with that statement, with 60 young female laureates, a strong trend that proves that women are a part of Africa's development, and that they are a force to be reckoned with.



#### About the Institut Choiseul

Institut Choiseul is an independent think tank specialised on the analysis of international strategic questions and economic leadership.

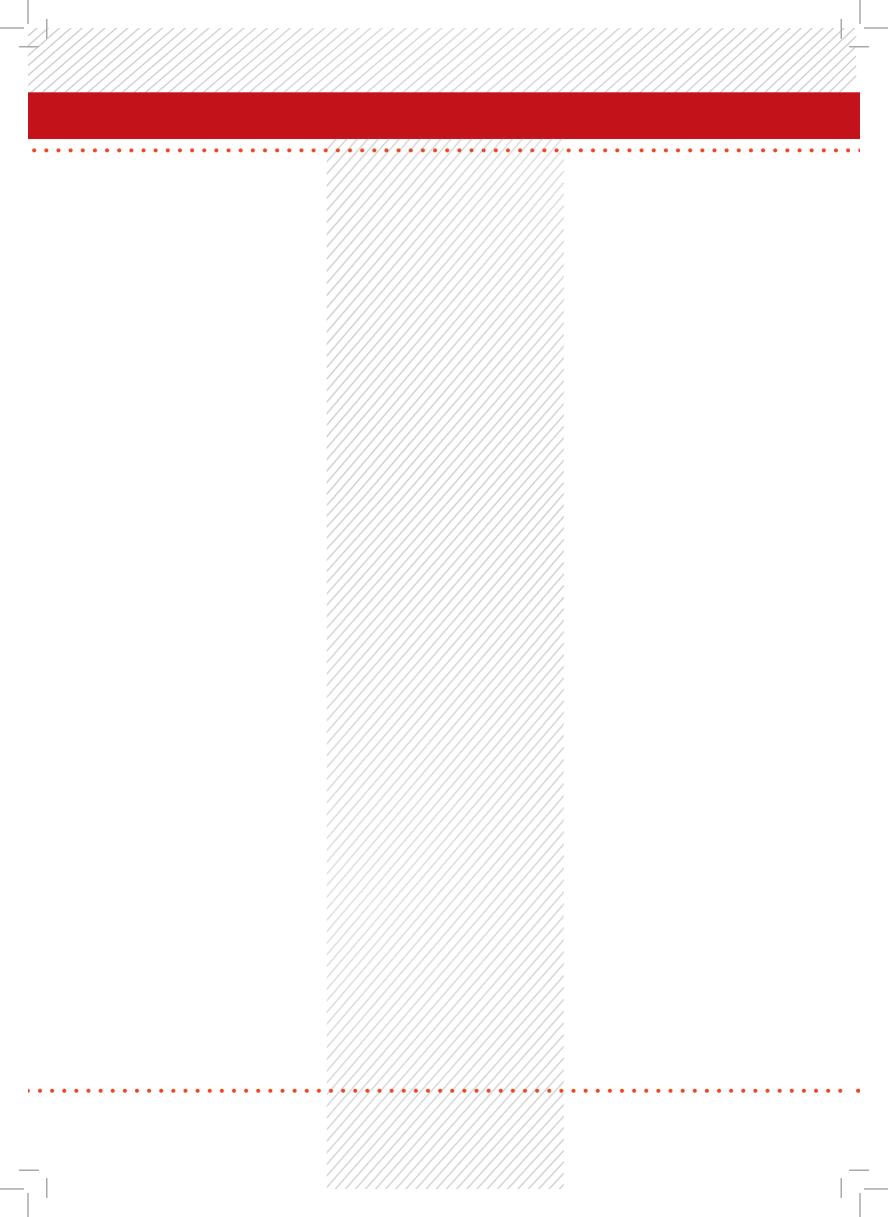
Located in Paris, it strives at creating spaces of independent dialogue joining the political and institutional worlds to the sphere of economics and ideas to foster good debates on contemporary issues.

As it organises events of prestige and casual meetings between the world's main leaders in Paris, Brussels or Africa, and distributes its publications among the decision makers and influent opinion leaders, Institut Choiseul constantly feeds the decisions taken by the political and economic actors.

# CONTACT

# -INSTITUT-CHOISEUL

16, rue du Pont Neuf | 75001 Paris, France
Phone: + 33 1 53 34 09 93
contact@choiseul.info
www.choiseul.info





Economic Leaders for Tomorrow

2016

www.choiseul.info

Institut Choiseul Paris